

Financial Summary

JGAAP

Years ended March 31	2011	2012	2013
Consolidated Results			(Millions of yen)
Revenue*1	292,423	302,088	342,989
SG&A expenses	103,525	109,049	120,244
Operating income	159,604	165,004	186,351
Net income	92,174	100,559	115,035
Total assets	471,745	562,022	743,311
Total liabilities	86,639	93,721	192,046
Total equity	385,105	468,300	551,264
Cash flows from operating activities	67,580	99,736	139,396
Cash flows from investing activities	11,630	(12,309)	51,404
Cash flows from financing activities	(28,924)	(18,846)	(40,184)
Per-share Information*2			(Yen)
Basic net income per share	15.90	17.34	19.84
Diluted net income per share	15.88	17.34	19.84
Dividends per share	3.18	3.47	4.01
Dividend ratio (%)	20.0	20.0	20.2
Principal Performance Indicators			(%)
Operating margin	54.6	54.6	54.3
ROA	20.7	19.5	17.6
ROE	26.6	23.7	22.8
Total equity/Total assets ratio	81.1	82.8	73.1
Price earnings ratio (Times)*3	18.72	15.45	21.82
Number of employees	4,748	5,124	5,780

IFRS

Years ended March 31	2014	2015	2016	2017	2018	2019
Consolidated Results						(Millions of yen)
Revenue*1	408,514	428,487	652,327	853,730	897,185	954,714
SG&A expenses	136,215	145,774	239,661	277,430	339,573	406,581
Other gains and losses*4	—	—	59,703	(10,737)	10,665	1,308
Operating income	196,437	197,212	224,997	192,049	185,810	140,528
EBITDA*5	209,890	214,147	255,695	230,096	230,215	199,695
Profit for the year attributable to owners of the parent	128,605	133,051	171,617	136,589	131,153	78,677
Total assets	849,987	1,007,602	1,342,799	1,534,212	2,516,633	2,429,601
Total liabilities	222,269	267,048	430,035	535,502	1,394,746	1,519,077
Total equity	627,718	740,554	912,764	998,709	1,121,887	910,523
Cash flows from operating activities	132,793	126,239	105,409	127,023	75,457	149,957
Cash flows from investing activities	(7,274)	(67,864)	(110,537)	(57,047)	232,556	(212,193)
Cash flows from financing activities	(53,129)	(37,166)	(49,357)	23,996	21,289	(263,305)
Per-share Information						(Yen)
Basic earnings per share attributable to owners of the parent	22.43	23.37	30.15	23.99	23.04	14.74
Diluted earnings per share attributable to owners of the parent	22.43	23.37	30.14	23.99	23.03	14.74
Dividends per share	4.43	8.86	8.86	8.86	8.86	8.86
Dividend ratio (%)	19.8	37.9	29.4	36.9	38.5	60.1
Principal Performance Indicators						(%)
Operating margin	48.1	46.0	34.5	22.5	20.7	14.7
ROA	26.1	22.4	19.3	13.4	9.5	5.0
ROE	22.2	19.8	21.9	15.4	13.5	8.6
Total equity/Total assets ratio	72.9	72.1	62.9	60.7	40.3	33.7
Price earnings ratio (Times)*3	22.56	21.22	15.89	21.42	21.45	18.39
Number of employees	6,291	7,034	9,177	11,231	12,244	12,874

Yahoo Japan Corporation adopted International Financial Reporting Standards (IFRS) from the fiscal year ended March 31, 2015. Figures for the fiscal year ended March 31, 2014 have been restated on an IFRS basis.

*1 Consumption tax, etc. are not included in revenue.

*2 Per-share figures have been restated to reflect a 100-for-1 stock split made on October 1, 2013. Per-share figures in the table above have been retroactively revised to reflect the impact of this stock split.

*3 Price earnings ratio is calculated using the share price at the fiscal year-end.

*4 The major components of other gains and losses are ¥59,696 million gain from remeasurement relating to business combination resulting from the consolidation of ASKUL Corporation in FY2015, and ¥13,006 million in disaster losses attributable to a fire at the ASKUL Logistics Center in FY2016, ¥6,725 million in insurance proceeds, etc. in FY2017 related to said fire incident, and ¥3,566 million in gain on sales of property and equipment at ASKUL Corporation, ¥7,977 million gain in sales of shares of IDC Frontier Inc. in FY2018, impairment loss of ¥3,668 million related to the property and equipment and intangible assets of ASKUL Corporation's logistic center (AVC Hidaka), and impairment loss of ¥2,379 million related to Synergy Marketing, Inc.'s intangible assets.

*5 EBITDA = operating income + depreciation and amortization in cash flows from operating activities

Consolidated Statement of Financial Position

Yahoo Japan Corporation and Subsidiaries

	(Millions of yen)	
	As of March 31, 2018	As of March 31, 2019
Assets		
Cash and cash equivalents	868,325	546,784
Call loans for banking business	78,000	20,000
Trade and other receivables	297,050	328,281
Inventories	17,685	18,306
Loans for credit card business	186,711	253,340
Investment securities for banking business	308,436	419,551
Loans for banking business	76,077	80,942
Other financial assets	163,380	191,260
Property and equipment	123,943	133,867
Goodwill	162,015	175,301
Intangible assets	167,112	165,293
Investments accounted for using the equity method	10,865	24,510
Deferred tax assets	27,686	34,551
Other assets	14,373	37,609
Subtotal	2,501,662	2,429,601
Assets classified as held-for-sale	14,970	—
Total assets	2,516,633	2,429,601

	(Millions of yen)	
	As of March 31, 2018	As of March 31, 2019
Liabilities and equity		
Liabilities		
Trade and other payables	348,346	394,545
Deposits for banking business	708,054	768,613
Interest-bearing liabilities	190,574	215,212
Other financial liabilities	5,034	8,683
Income taxes payable	29,094	24,138
Provisions	30,652	30,360
Deferred tax liabilities	22,956	20,403
Other liabilities	56,818	57,118
Subtotal	1,391,532	1,519,077
Liabilities directly associated with assets classified as held-for-sale	3,214	—
Total liabilities	1,394,746	1,519,077
Equity		
Equity attributable to owners of the parent		
Common stock	8,737	8,939
Capital surplus	(4,602)	(12,545)
Retained earnings	993,894	832,147
Treasury stock	(1,316)	(24,440)
Accumulated other comprehensive income	16,655	14,190
Total equity attributable to owners of the parent	1,013,368	818,291
Non-controlling interests	108,518	92,231
Total equity	1,121,887	910,523
Total liabilities and equity	2,516,633	2,429,601

Consolidated Statement of Profit or Loss

Yahoo Japan Corporation and Subsidiaries

	(Millions of yen)	
	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Revenue	897,185	954,714
Cost of sales	382,467	408,912
Selling, general and administrative expenses	339,573	406,581
Gain from remeasurement relating to business combination	372	—
Gain on sales of property and equipment	3,567	—
Insurance proceeds	4,973	—
Gain on forgiveness of debt	1,752	—
Gain on sales of subsidiary's stocks	—	7,977
Impairment losses	—	6,668
Operating income	185,810	140,528
Other non-operating income	9,112	1,622
Other non-operating expenses	2,791	1,238
Equity in earnings of associates and joint venture	1,045	(17,541)
Profit before tax	193,177	123,370
Income tax expense	58,764	45,542
Profit for the year	134,412	77,828
Attributable to:		
Owners of the parent	131,153	78,677
Non-controlling interests	3,258	(848)
Profit for the year	134,412	77,828
Earnings per share attributable to owners of the parent		
Basic (yen)	23.04	14.74
Diluted (yen)	23.03	14.74

Consolidated Statement of Comprehensive Income

Yahoo Japan Corporation and Subsidiaries

	(Millions of yen)	
	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Profit for the year	134,412	77,828
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Equity financial assets at FVTOCI	—	3,746
Subtotal	—	3,746
Items that may be reclassified subsequently to profit or loss		
Available-for-sale financial assets	2,656	—
Debt financial assets at FVTOCI	—	1,080
Exchange differences on translating foreign operations	(1,023)	911
Share of other comprehensive income of associates	(0)	(13)
Subtotal	1,632	1,979
Other comprehensive income, net of tax	1,632	5,725
Total comprehensive income	136,045	83,554
Total comprehensive income attributable to:		
Owners of the parent	132,912	83,855
Non-controlling interests	3,132	(301)
Total comprehensive income	136,045	83,554

Consolidated Statement of Changes in Equity

Yahoo Japan Corporation and Subsidiaries

Fiscal year ended March 31, 2018

	Equity attributable to owners of the parent						Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Treasury stock	Accumulated other comprehensive income	Total		
Balance at April 1, 2017	8,428	(4,366)	913,178	(1,316)	14,896	930,820	67,888	998,709
Profit for the year			131,153			131,153	3,258	134,412
Other comprehensive income, net of tax					1,758	1,758	(126)	1,632
Total comprehensive income for the year	—	—	131,153	—	1,758	132,912	3,132	136,045
Transactions with owners and other transactions								
Issue of common stock	309	309					618	618
Payment of dividends			(50,438)			(50,438)	(1,170)	(51,608)
Changes attributable to obtaining or losing control of subsidiaries						—	37,700	37,700
Changes in ownership interests in subsidiaries without losing control						(317)	1,066	748
Others		(228)		(0)		(228)	(99)	(327)
Total	309	(236)	(50,438)	(0)	—	(50,364)	37,497	(12,867)
Balance at March 31, 2018	8,737	(4,602)	993,894	(1,316)	16,655	1,013,368	108,518	1,121,887

Fiscal year ended March 31, 2019

	Equity attributable to owners of the parent						Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Treasury stock	Accumulated other comprehensive income	Total		
Balance at April 1, 2018	8,737	(4,602)	993,894	(1,316)	16,655	1,013,368	108,518	1,121,887
Accumulated impact by the application of new accounting standards			(205)		167	(38)	(20)	(59)
Balance at April 1, 2018 (corrected)	8,737	(4,602)	993,688	(1,316)	16,822	1,013,330	108,497	1,121,827
Profit for the year			78,677			78,677	(848)	77,828
Other comprehensive income, net of tax					5,178	5,178	546	5,725
Total comprehensive income for the year	—	—	78,677	—	5,178	83,855	(301)	83,554
Transactions with owners and other transactions								
Issue of common stock	201	201					403	403
Payment of dividends			(50,449)			(50,449)	(1,815)	(52,264)
Transfer from accumulated other comprehensive income to retained earnings			7,810		(7,810)			
Acquisition of treasury stocks				(220,704)		(220,704)		(220,704)
Cancellation of treasury stocks			(197,579)	197,579				
Changes attributable to obtaining or losing control of subsidiaries						—	1,693	1,693
Changes in ownership interests in subsidiaries without losing control			(8,050)			(8,050)	(15,872)	(23,923)
Others		(93)				(93)	29	(63)
Total	201	(7,942)	(240,218)	(23,124)	(7,810)	(278,894)	(15,964)	(294,858)
Balance at March 31, 2019	8,939	(12,545)	832,147	(24,440)	14,190	818,291	92,231	910,523

Consolidated Statement of Cash Flows

Yahoo Japan Corporation and Subsidiaries

	(Millions of yen)	
	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Cash flows from operating activities:		
Profit before tax	193,177	123,370
Depreciation and amortization	44,404	52,498
Impairment losses	—	6,668
Gain on sales of subsidiary's stocks	—	(7,977)
Equity in earnings of associates and joint venture	(1,045)	17,541
Decrease (increase) in call loans for banking business	(8,000)	58,000
Increase in trade and other receivables	(14,743)	(40,744)
Increase in trade and other payables	42,395	50,274
Increase in loans for credit card business	(57,063)	(66,719)
Increase in loans for banking business	(2,715)	(5,057)
Increase (decrease) in deposits for banking business	(27,931)	60,559
Others	(21,095)	(39,100)
Subtotal	147,381	209,314
Income taxes—paid	(71,924)	(59,356)
Net cash generated by operating activities	75,457	149,957
Cash flows from investing activities:		
Purchase of investment securities for banking business	(45,790)	(312,802)
Proceeds from sales/redemption of investment securities for banking business	14,969	200,393
Purchase of investments	(11,010)	(49,633)
Proceeds from sales/redemption of investments	7,651	25,701
Purchase of property and equipment	(43,284)	(41,771)
Purchase of intangible assets	(44,338)	(43,278)
Proceeds from losing of control over subsidiary	—	16,353
Others	354,359	(7,155)
Net cash used in (generated by) investing activities	232,556	(212,193)
Cash flows from financing activities:		
Payments for acquisition of interests in subsidiaries from non-controlling interests	—	(19,458)
Payments for acquisition of treasury stocks	(0)	(221,014)
Proceeds from issuance of bonds	70,000	25,000
Dividends paid	(50,439)	(50,463)
Proceeds from sale and leaseback transactions	—	11,098
Others	1,729	(8,467)
Net cash used in (generated by) financing activities	21,289	(263,305)
Effects of exchange rate changes on cash and cash equivalents	(562)	515
Net increase in cash and cash equivalents arising from transfer to assets classified as held for sale	(3,484)	3,484
Net decrease (increase) in cash and cash equivalents	325,257	(321,540)
Cash and cash equivalents at the beginning of the periods	543,067	868,325
Cash and cash equivalents at the end of the periods	868,325	546,784

Principal Associated Enterprises

(As of March 31, 2019)

Parent company

Name	Common stock (millions of yen)	Parent company ownership (%)	Main business
SoftBank Group Corp.*1,*2,*3	238,772	48.2 (48.2)	Holding company
SoftBank Group Japan Corporation*1,*2	24	48.2 (12.1)	Holding company

Consolidated subsidiaries

Name	Common stock (millions of yen)	Percentage of voting rights (%)	Main business
GYAO Corporation*4	2,888	75.5	Internet distribution of video-streaming; entertainment information provision; planning, production, and sale of Internet advertising
ValueCommerce Co., Ltd.*3,*4	1,728	52.0	Advertising business (affiliate marketing, Storematch, ad network) and CRM business (marketing automation)
YJFX, Inc.	490	100.0	Foreign exchange margin trading business
YJ Card Corporation	100	100.0	Credit card, card loan, and credit guarantee business
ASKUL Corporation*3,*4,*5,*6	21,189	45.1	Mail-order service of office-related products and other delivery services
Ikyu Corporation	400	100.0	Operation of various Internet sites providing reservation services for high-end hotels and restaurants
eBOOK Initiative Japan Co., Ltd.*3,*5	872	43.6	Content digitization and distribution service; planning, development, and production of digital content; publishing and editorial services for magazines and books
The Japan Net Bank, Limited*4,*5	37,250	46.6	Banking
69 other consolidated subsidiaries	—	—	—

Equity-method affiliates

Name	Common stock (millions of yen)	Percentage of voting rights (%)	Main business
PayPay Corporation	23,000	50.0	Commerce Business
28 other consolidated subsidiaries	—	—	—

*1 Although its voting rights ownership ratio is less than 50%, SoftBank Group Corp. is our parent company based on control criteria.

*2 The figure in parentheses represents SoftBank Group Corp.'s indirect ownership in Yahoo Japan Corporation.

*3 Companies that file annual securities reports (Yuho)

*4 Specified subsidiaries

*5 Although our voting rights ownership ratio is less than 50%, we consider ASKUL Corporation, eBOOK Initiative Japan Co., Ltd., and The Japan Net Bank, Limited to be consolidated subsidiaries due to our substantial control.

*6 Although the ratio of ASKUL Corporation's sales revenue (excluding consolidated intersegment sales) to consolidated sales revenue exceeds 10%, this consolidated subsidiary files annual securities reports (Yuho). Therefore, major P/L information is omitted.

Related business segments

■ Media Business ■ Commerce Business

Organization Chart of Yahoo Japan Corporation (Non-consolidated basis)

(As of March 31, 2019)

Chairman of the Board of Directors



Board of Directors

Audit and Supervisory Committee

Corporate Information/Shareholders' Information

(As of March 31, 2019)

Yahoo Japan Corporation

Headquarters

Kioi Tower
1-3 Kioicho, Chiyoda-ku
Tokyo 102-8282, Japan

Founded

January 31, 1996

Common Stock

¥8,939 million

Number of Employees

6,515

12,874 (consolidated)

Shares of Common Stock

Authorized shares: 24,160,000,000 shares

Shares outstanding: 5,151,629,615 shares
(Treasury stock: 67,879,000 shares)

Number of shareholders: 161,622

Share Listing

The First Section of the Tokyo Stock Exchange
(listed on October 28, 2003)

Securities Code

4689

Transfer Agent

Mitsubishi UFJ Trust and Banking Corporation

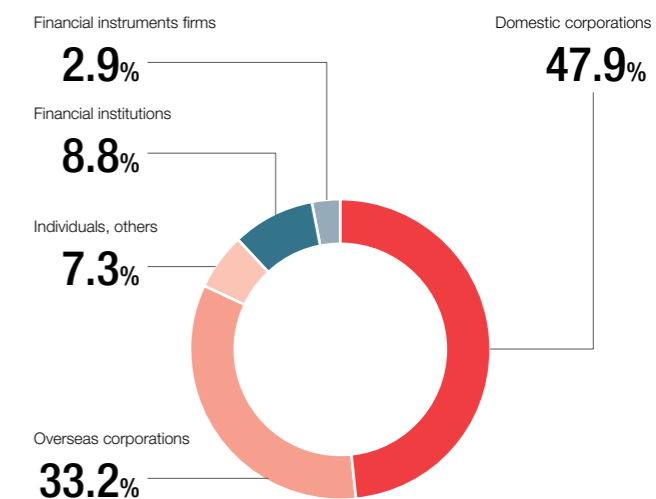
Major Shareholders

Name	Shareholding	Percent of total shares issued*
SoftBank Group Japan Corporation	1,834,377,600	36.1
SoftBank Corp.	613,888,900	12.1
GOLDMAN, SACHS&CO.REG	164,231,988	3.2
Japan Trustee Services Bank, Ltd. (Trust Account)	131,305,700	2.6
The Master Trust Bank of Japan, Ltd. (Trust Account)	108,711,200	2.1
THE CHASE MANHATTAN BANK, N.A. LONDON SPECIAL ACCOUNT NO.1	74,988,624	1.5
SSBTC CLIENT OMNIBUS ACCOUNT	67,372,038	1.3
BNY GCM CLIENT ACCOUNT JPRD AC ISG (FE-AC)	61,463,892	1.2
BBH FOR FIDELITY LOW-PRICED STOCK FUND (PRINCIPAL ALL SECTOR SUBPORTFOLIO)	50,467,541	1.0
JP MORGAN CHASE BANK 385151	49,323,958	1.0

Notes:

- In addition to the above, the Company holds 67,879,000 shares of treasury stock.
- Excluding treasury stock of 67,879,000 shares

Breakdown of Shares Outstanding, by Shareholder Type



Acknowledgment as a Sustainable Company



A disclaimer statement is posted on the following website.
<https://about.yahoo.co.jp/csr/en/stakeholder/recognition>
We intend to update the above website at the end of September 2019.